

Desk and Derrick Club of Oklahoma City

DERRICK LIGHTS

The Prize: The Epic Quest for Oil, Money, and Power

Daniel Yergin, 1990

1992, Pulitzer Prize for General Non-Fiction

By Tim Parrish

Our June meeting at Johnnie’s Hamburgers was highlighted by viewing part 1 of the 1992-93 PBS documentary *The Prize: The Epic Quest for oil, Money, and Power* on YouTube. A book by the same name was written by Daniel Yergin and published by Simon & Schuster in 1990.

I am not sure where the other parts of the documentary will take the viewer, but part 1 focused heavily John D. Rockefeller and Ida Tarbell in Western Pennsylvania and Cleveland, Ohio. It was in no small part that a series of articles published in McClure’s magazine in 1902 that led to the 1911 breakup of Standard Oil.

Along Seneca Creek in Western Pennsylvania oil was present before Western settlers arrived. Indian tribes had used crude oil for decades to caulk their wooden canoes. As a matter of fact, crude oil was abundant enough that it seeped from the porous shale into the water way naturally. In the late 1850’s oil was barely a viable product, except to hucksters who sold it as a miracle cure-all drug.

In 1857 investors hired Col. Edmond Drake to find a way to gather the oil from the ground. Drake tried to drill for oil using the already present salt drilling rigs that dotted the area. Nearly two years later Drake and a local blacksmith named Billy Smith began using a pipe (later to be known as pipe casing) to penetrate the rock formations. Finally, on August 28, 1859, just days before the investors were to withdrawal any further investments, several buckets of oil were pulled from the well. The next day, Drake and Smith used a water pump to pull several barrels of crude oil out of the well. It sold for \$40 a barrel.

Table of Contents	
Meeting Highlight	1
Editors Letter.....	2
Our Presidents letter.....	3
ADDC Presidents Letter.....	4
Central Region Director’s Newsletter.....	5
Summer Break	7
Meeting invite/ winners.....	8
Fun Page	9
Event Calendar.....	10



CLUB MOTTO

“GREATER KNOWLEDGE - GREATER SERVICE”

CLUB PURPOSE

The purpose of the Club shall be to promote the education and professional development of individuals employed in or affiliated with the petroleum, energy, and allied industries and to educate the general public about these industries.

ADDC MISSION STATEMENT

To enhance and foster a positive image to the global community by promoting the contribution of the petroleum, energy and allied industries through education, by using all resources available.



Desk & Derrick Club of Oklahoma City
 Club Information • www.deskandderrickokc.com
 Association Information • www.addc.org

2022 OFFICERS

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Marsha Gentry
 Retired

VICE PRESIDENT

Tim Parrish
 Enterprise Crude Oil LLC

SECRETARY

Michelle Burgard
 Paycom

TREASURER

Marcy Ebert
 Retired

IMMEDIATE PAST PRESIDENT

Wendy Sparks
 Carl E. Gungoll Exploration

2022 DIRECTORS

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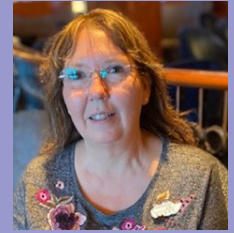
Jamie Gilmore
 General Dynamics

Debi Sheline
 Retired

PARLIAMENTARIAN

Wendy Sparks
 Carl E. Gungoll Exploration

***From the Editor,
 Ann Mefford***



Summer Break!

It will feel strange taking the summer off and not meeting again until September. I will be taking the time off from doing the bulletin as well. So the next one will be out in October after we return to meeting in person.

I am excited that I am just weeks away from my next grand daughter being here in August. We had a little shower for my daughter and she is so ready for this little kicker to be born.

My flower beds are finally done and the heat has slowed down the grass (Okay the heat is killing it) so not mowing much. My new puppy, Lucy is growing and we are working on learning to walk on a leash so she can go with me to do things around the farm. In this hot weather if I cant get it done in the mornings it will have to wait.

I am drinking more iced coffee than hot. Pop cycles are good after working outside and my porch is covered so I think I am ready to do my summer.

Stay cool my friends and smile.

Ann

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**2022
 COMMITTEE
 CHAIRS**

**2022****PRESIDENT**

Marsha Gentry
Retired

VICE PRESIDENT

Tim Parrish
Enterprise Crude Oil LLC

SECRETARY

Michelle Burgard
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PARLIAMENTARIAN

Wendy Sparks
Carl E. Gungoll Exploration

**Marsha Gentry**

2022 President

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Hi, Members –

I hope you are enjoying your summer (it's hot!) and had a great 4th of July with family and friends (was hot then too!).

Just to remind you, we are taking a summer break from membership meetings. Our next membership meeting will be September 27 at Johnnie's (hopefully it will be cooler).

Right now, our program will be viewing Episode 2 of "The Prize". We will also be presenting a slate of officers for 2023, and our delegate will have just returned from ADDC Convention and can share her experiences. And, maybe we'll have another surprise or two. We'll definitely be celebrating July, August and September birthdays!

The Oil & Gas Expo is rapidly approaching. Please mark your calendars for October 13, so you can help us promote our Club and Association at the Desk and Derrick booth. This is always a fun event. We will have a SignUp Genius issued as we get closer to the date.

In the words of a song sung by The Tempos in 1959 –



Marsha

*There is one thing which gives radiance to everything.
It is the idea of something around the corner.*

G. K. Chesterton (1874 – 1936)



Philana Thompson

2022 ADDC President
610 Reilly Ave, Farmington, NM 87401
505-486-1171
pthompson@merrion.bz

Board of Directors

PRESIDENT

Philana Thompson
Merrion Oil & Gas Corporation

PRESIDENT ELECT

Barbara Pappas
Cobra Oil & Gas Corp.

SECRETARY

Wendy Sparks
Carl E Gungoll Exploration LLC

TREASURER

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NORTHEAST REGION DIRECTOR

Samuel Thomas

SOUTHEAST REGION DIRECTOR

Kathy Martin
Acadian Ambulance Service, Inc

WEST REGION DIRECTOR

Ingrid Burton

July 2022

We officially have a slate of candidates for the 2023 term. You can find the nominations forms on our website at <https://addc.org/news/>

President-Elect	Wendy Sparks, Oklahoma City Club
Treasurer	Kathy Martin, Lafayette Club
Secretary	Jamie Sabata, Liberal Club Heather Wood, Farmington Club

The deadline to register for convention is fast approaching, the sooner you get registered the easier it makes for planning. You can find the registration packet on our website at <https://addc.org/upcoming-conventions/#!event/2022/9/21/70th-annual-addc-convention-pittsburgh-pa>

The 1st quarter financials will be sent out to membership by the end of this month. Thank you for your patience, with the world gearing back up some of our jobs are becoming more demanding.

We are currently at 684 members, which meets our annual goal of 675, however, this is still a decline from last year. Not only should we be brainstorming for ideas to get members, but also membership retention.

This website <https://memberclicks.com/blog/increase-membership/> has 50 ways to increase membership! When it comes to membership retention this website also has great information <https://www.springly.org/en-us/blog/member-retention/>. The internet has a vast number of tools to retain and gain members, be sure to share those ideas with your club, region and association.

Prayers and Blessings!
Philana Thompson
pthompson@merrion.bz

Central Region Director's Newsletter



Jamie Sabata

Central Region Director
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jamie.sabata@gmail.com

Board of Directors

PRESIDENT

Philana Thompson

Merrion Oil & Gas Corporation

PRESIDENT ELECT

Barbara Pappas

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SECRETARY

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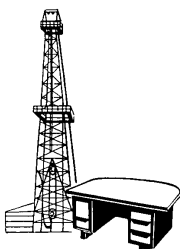
SOUTHEAST REGION DIRECTOR

Kathy Martin

Acadian Ambulance Service, Inc

WEST REGION DIRECTOR

Ingrid Burton



ASSOCIATION OF
DESK AND DERRICK
CLUBS

July 2022

Happy 4th of July!!! Hope you all have a fun and safe holiday! My hubby and I are spending our holiday weekend in the New Mexico mountains and we sure hope it's cooler there than Kansas! Ha!

Great news! All the club TAXE1 forms and 990N Epostcard filings were received for Central Region! Thank you club presidents and treasurers!

Convention registration packets have been sent out. So book your flights and pack your bags! So excited to be able to attend convention this year, especially since it had to be cancelled due to Covid in 2020 and a hurricane in 2021. I'm hoping many of our region members will attend to represent our awesome region! It's going to be amazing with all the planned field trips and of course, seeing all the ADDC members from the other regions. Most importantly, it will be time to elect the 2023 ADDC officers.

The ADDC Nominating Committee is pleased to announce the following candidates for 2023 ADDC Officers:

President-Elect	Wendy Sparks, Oklahoma City Club
Treasurer	Kathy Martin, Lafayette Club
Secretary	Jamie Sabata, Liberal Club Heather Woods, Farmington Club

Important dates to remember:

July 15 – Proposed Central Region Bylaws Vote – Club votes due date has been extended from July 1 to July 15 due to a proposed amendment to Proposed Amendment #2. Please get club votes in by the 15th

September 21-25, 2022 - 2022 ADDC Convention

Have a safe, blessed and wonderful July!

Love, Light & Blessings,

Jamie Sabata

Continued from page 1

In 1860s there was not much of a market for crude oil, except to refine it into kerosene so it could be used in lamps to illuminate houses and businesses. It wasn't long before demand for crude oil went wild in Western Pennsylvania. So much so, that there were multiple boom towns along the Seneca Creek between the short 90 miles from Oil City and Pittsburgh. Many fortunes were gained and lost in just a few years. One of the fortunes made was by a joiner (barrel maker) named Franklin Tarbell, the father of Ida Tarbell. In many of these boom towns there were so many wells drilled at one time that the oil formation could not support the depletion of crude oil and would give out in a short time span. It is estimated that the Seneca Creek boom lasted only 500 days.

Shortly after the end of the Civil War the railroads from Cleveland had made their way to Oil City. This brought refining competition to the established refineries of Pittsburgh. Meanwhile, a young man with a knack for business and a head for "figures" from New York state moved to Ohio to make his fortune. By the age of 26, John D. Rockefeller and a partner owned a refinery in Cleveland. It was named The Standard Oil Company. Rockefeller was determined, by hook or by crook, to make Cleveland the center of oil refining in the United States.

By this time, crude oil was mostly moved by metal tanker cars instead of wooden barrels. These larger methods of transportation created favorable economies of scale, which made it much more efficient and cost effective. There were three competing railroad companies in Cleveland who were more than eager to haul the oil from Oil City to the refineries in Northeast Ohio. Rockefeller deftly played one railroad off another to get the best prices. This was in spite of railroad companies being "common carriers" who were *supposed* to charge all customers the same rate.

By 1872 Rockefeller had, by many ways and means (intimidation, spies, kickbacks and drawbacks) consolidated much of the crude oil production and refining market. In some cases, the Standard Oil Company gave warning to the competition of their intentions. The competitors could sell out to Standard or be crushed into bankruptcy. No one was immune from these crushing tactics. Not even John's brother, Frank.

From a young age Rockefeller was a frugal and cost-conscious man in both business and in his personal life. He lived fairly modestly for a man of his means. He wasn't flamboyant with his money and he abhorred waste and inefficiency. That is part of what drove him so insatiably to beat his competitors. One of his principal goals as a responsible businessman was to save a penny anywhere along the revenue cycle and repeat that cycle millions of times. This became Rockefeller and Standard Oil's chief methods that was used to streamline their business model and be more efficient than their competition. They brought the use of vertical integration to the oil industry and made it their guiding principal. They combined four aspects of the industry: Production, refining, transportation and Marketing.

Continued on page 7

Continued from page 6

Vertical Integration was their “bread and butter” till, in 1911, the Supreme Court ruled that Standard Oil was a monopoly and had to break up their company, so as to not have the vertical integration that made them so successful over the past 30 years. A few of the companies that emerged from the Standard Oil break up were Amaco, Mobile, Exxon and Chevron.

For all of Standard Oil’s faults and criticisms it can be said that they were at the frontier of capitalism and that they kicked started the United States as a premier economic world power. All this happened in the first 40 years of the oil industry where the crude oil industry was still mostly an industry refining crude oil into kerosene, so it could be used to illuminate homes and businesses. The internal combustion engine had yet to become affordable or even practical. At this time, gasoline was nearly a wasteful byproduct of the production of kerosine!

TO ALL DESK AND DERRICK OKC MEMBERS

We will be taking a break from Membership Meetings for July and August!

We will resume meetings on *September 27th* with a silent auction and continue watching the series “The Prize”

Hope to see you all in September



Lucky**Strike!**

HAPPY BIRTHDAY

July**7/10 Connie Price****7/23 Martha Hunter West****7/29 Debby Bond****August****08/25 Debi Sheline****08/30 Kelsee Geringer****September****09/04 Marsha Gentry**

Sept 27, 2022 Membership Meeting

Johnnie's Charcoal Broiler

2652 West Britton Road, Oklahoma City, OK 73120

Dinner & Meeting at 5:45 p.m.

Cost \$20 Meeting Only: No Charge

Order when you arrive and tell the cashier that you're with the Desk & Derricks Club.

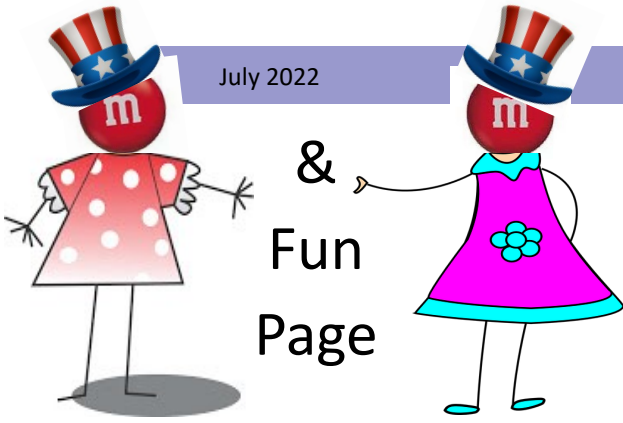
(Club will pay the tab)

We will be continuing viewing "The Prize".

Reservations must be received by noon on Friday, September 23, 2022

Payment Must Be Made For Reservation

Send Reservations to: Ann Nguyen E-mail: anguyen@eprod.com



& Fun Page

DATES TO REMEMBER

July 24 Tell an Old Joke Day

July 28 Milk Chocolate Day

July 29 Get Gnarly Day



Aug 1 National Mustard Day

Aug 8 National Underwear Day

Aug 12 Middle Child Day



Aug 15 International Geocaching Day

Aug 22 National Tooth Fairy Day

Aug 28 National Bow-Tie Day



LET'S LAUGH (or groan)

Q: What did the bread do on vacation?
A: It loafed around.



Q: Why did Humpty Dumpty have a great fall?
A: Because he has such a lousy summer.

Q: What happens when you wear your watch on a plane?
A: Time flies.

Q: Why are mountains the funniest places to travel?
A: Because they're hill areas.



Q: Why did the time traveler go back into the restaurant?
A: He went back four seconds.

Q: Why do scuba divers fall backward out of the boat?
A: Because if they fell forwards they'd still be in the boat.












Q: What's worse than raining cats and dogs?
A: Hailing Taxi's




Respect

D C T F X G L S O V T W Z E I E U L A V Y Y T U
M N B F J Y K N Y S Y D Z C O I U J D M E F I R
C K C U D V R O N O I T A T U P E R V U X P N C
O W S T D G X C F Q X I A R A L C L D O F N D M
Y R H W B N R O X G D Z B V G S O P M Y P O B L
H L X T E G O Q R R K L K P Y J Z G J K V I S P
E D X P R O A C T I V E L I S T E N I N G S B R
L D E I N V N O I T A R E D I S N O C A F S P O
P T C E C T Q U P K A C C O M P L I S H M E N T
F X D Q L D M M N U F I V W W J J U W T L R F E
U N G L H M I N T E G R I T Y X F Q E D B P A C
L A I C I F E N E B I Q O C K B F M L N L M R T
N W R Y D W T O Q X D M V F H Q F E L A O I Y I
E D E X P Q O Y P O K R I F S R L E M E S E T V
S M K Y O B R R O L E M O D E L X T A S I L I E
S Z A U H E U I L N K I N D N E S S N A X B L F
K M M Y O Q W A L L C V C X W J Z E N E W A A I
S U E H N G E M P O W E R I N G K F E L D R U Z
Y R C Q E W M Q W S J A R R M R X L R P I O T D
E M A L S Q R J K C L H L Z V Y Z E E O G M C E
F R E Z T J Q H T V B B A D A C C S D S N E N L
T D P E Y K A R J N T E J M W D F F D N I M U K
N R E T C A R A H C C O T B X Z T K V P T N P H
K P B J Z F T F I Y V Q T G K V Q T O X Y T F O

- | | | | |
|----------------------|---------------------|----------------------|---------------|
| ACCOMPLISHMENT | BENEFICIAL | CHARACTER | CONSIDERATION |
| DIGNITY | EMPOWERING | HELPLESSNESS | HONESTY |
| INTEGRITY | KINDNESS | MEMORABLE IMPRESSION | PEACEMAKER |
| PLEASE AND THANK YOU | PROACTIVE LISTENING | PROTECTIVE | PUNCTUALITY |
| REPUTATION | ROLE MODEL | SELF-ESTEEM | VALUE |
| WELL-MANNERED | | | |

JULY 2022						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
31					1	2
					NATIONAL GINGERSAP DAY	
3	4	5	6	7	8	9
			NATIONAL FRIED CHICKEN DAY		NATIONAL FREEZER POP DAY	
10	11	12	13	14	15	16
NATIONAL KITTEN DAY		BOARD MEETING			BULLETIN ARICLES DUE	
17	18	19	20	21	22	23
			NATIONAL MOON DAY			GORGEOUS GRAMDMA DAY
24	25	26	27	28	29	30
		MEMBERS MEETING			NATIONAL LIP STICK DAY	

SEPTEMBER 2022						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
						
4	5	6	7	8	9	10
Newspaper Carrier Day	LABOR DAY 		Grateful Patient Day			
11	12	13	14	15	16	17
	Hug & High 5 Day	Bald is Beautiful Day		Double Cheeseburger Day		
18	19	20	21	22	23	24
						
25	26	27	28	29	30	
National Daughters Day		Members Meeting				